

Students who are enrolled in the BAS in Organizational Management at Eastern Florida and desire to gain admission to the Master's Degree in Business Administration at Florida Institute of Technology, may take up to six FIT graduate MBA credits and transfer them into their BAS degree. Known as the FIT SmartTrack MBA Program, students may apply through the EFSC SmartTrack coordinator to be admitted by FIT into the program. EFSC students must have a cumulative 3.4 grade point average and must be entering the senior year in the BAS degree at EFSC. See your BAS advisor or department chair for more information.

See below for courses that may be taken at FIT and transferred to EFSC.

Associate Degree	60	Notes:
	Credits	

General Education or Technical Concentration		Subject Area	Credits	Notes:
A.S. degree	Complete the 36 hours of General Education requirements.	Gen Ed	21	
OR				
A.A. degree	Students must work with BAS advisor to select appropriate technical concentration courses	Technical concentration	21	

CORE COURSES			24	Notes:
Course	Course Title	Subject Area	Credits	Notes:
ACG 3024	Accounting for Managers	Core Course	3	
BUL 3130	Legal, Ethical, and Social Aspects for Business	Core Course	3	
GEB 3213	Foundations of Managerial Communications	Core Course	3	
ECP 3703	Managerial Economics ²	Core Course	3	FIT Smart Track option
ECP 3530	Economics of Health and Healthcare Policy ¹	Core Course	3	OMBSHCMG only
MAN 3240	Organizational Behavior ²	Core Course	3	FIT Smart Track option
MAN 3303	Management and Leadership	Core Course	3	
MAN 4301	Human Resource Management	Core Course	3	
QMB 3250	Quantitative Methods for Business Decisions	Core Course	3	

Note 1:

- Students in Organizational Management- Healthcare Management specialization only (Code: OMBSHCMG): ECP 3703- Economics of Health and Healthcare Policy is required.
- All other BAS-OM specialization require ECP 3703 Managerial Economics.

Note 2:

Students pursuing the Fast Track Masters of Business Administration (MBA) degree at Florida Institute of Technology (FIT) will take six (6) semester credit hours at FIT, which will transfer back to Eastern Florida State College to complete the BAS-OM degree program: Students will take the following FIT graduate courses instead of the EFSC courses as shown:

Florida Institute of Technology Course:	Eastern Florida State College Course
BUS 5450 - Organizational Behavior	MAN 3240 - Organizational Behavior
BUS 5421 - Managerial Economics	ECP 3703 - Managerial Economics

CHOOSE ONE SPECIALIZATION	15	
	Credits	

ACCOUNTING SPECIALIZATION (CODE: OMBSACCO)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
ACG 3041	Applied Financial Accounting	Specialization	3	ACG 3024
ACG 3401	Accounting Information Systems	Specialization	3	ACG 3024
ACG 4341	Cost Accounting	Specialization	3	ACG 3024
ACG 4631	Essentials of Accounting	Specialization	3	ACG 3041
TAX 4001	Federal Income Tax Accounting	Specialization	3	ACG 3024

NOTE: Students wishing to enter the accounting specialization will need the following course prerequisites:

- ACG 2021 – Financial Accounting
- ACG 2071- Managerial Accounting
- ACG 2100- Intermediate Accounting 1

BANKING AND FINANCIAL MANAGEMENT SPECIALIZATION (CODE: OMBSBAFI)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
BRC 4203	Banking Regulations and Compliance	Specialization	3	ACG 3024, BUL 3130, ECP 3703
FIN 3402	Financial Management	Specialization	3	ACG 3024, ECP 3703
FIN 4232	Money, Banking, and Financial Markets	Specialization	3	ACG 3024, ECP 3703, FIN 3402
FIN 4323	Bank Operations and Management	Specialization	3	FIN 3402
FIN 4414	Advanced Topics in Financial Management	Specialization	3	BRC 4203, FIN 4232, FIN 4323

GENERAL BUSINESS SPECIALIZATION (CODE: OMBSBUMG)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
ACG 4341	Cost Accounting	Specialization	3	ACG 3024
MAN 4504	Operational Decision Making	Specialization	3	Dept. Approval
MAN 4583	Project Management	Specialization	3	Dept. Approval
MAN 4720	Strategic Management and Decision Making	Specialization	3	Dept. Approval
MAN 4900	Capstone- Management and Leadership	Specialization	3	MAN 4504, MAN 4583, MAN 4720

HEALTHCARE MANAGEMENT SPECIALIZATION (CODE: OMBSHCMG)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
HSA 3111	US Healthcare Systems	Specialization	3	Dept. Approval
HSA 3180	Healthcare Administrative Management	Specialization	3	Dept. Approval
HSA 3191	Healthcare Automation and Technology	Specialization	3	Dept. Approval
HSA 4383	Quality Improvement in Healthcare	Specialization	3	HSA 3111
HSA 4850	Capstone- Healthcare Management	Specialization	3	Dept. Approval

HUMAN RESOURCE SPECIALIZATION (CODE: OMBSHRMG)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
MAN 4320	Human Resource Recruitment and Selection	Specialization	3	MAN4301
MAN 4330	Compensation Management	Specialization	3	MAN4301
MAN 4350	Human Resource Professional Development	Specialization	3	MAN4301
MAN 4401	Employer and Labor Relations	Specialization	3	MAN4320,MAN4330, MAN4350
MAN 4901	Capstone – Human Resource Management	Specialization	3	MAN4320,MAN4330, MAN4350

PUBLIC ADMINISTRATION (CODE: OMBSPADM)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
PAD 4003	Public Administration and Management	Specialization	3	
PAD 4034	Public Policy Development and Implementation	Specialization	3	
PAD 4223	Public Budgeting and Finance	Specialization	3	
PAD 4330	Urban and Regional Planning	Specialization	3	
PAD 4XXX	Public Administration and Governance	Specialization	3	

PUBLIC SAFETY SPECIALIZATION (CODE: OMBSPSMG)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
DSC 3079	Foundations of Public Safety Management	Specialization	3	Dept. Approval
DSC 3215	Emergency Planning	Specialization	3	Dept. Approval
DSC 3226	National Incident Management	Specialization	3	Dept. Approval
DSC 4016	Public Safety Policy and Law	Specialization	3	DSC3079
DSC 4710	Public Safety Management Capstone	Specialization	3	DSC 3079, DSC 3215, DSC 4016

SALES AND MARKETING SPECIALIZATION (CODE: OMBSMKTS)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
MAR 3023	Marketing Management	Specialization	3	Dept. Approval
MAR 3503	Consumer Behavior	Specialization	3	Dept. Approval
MAR 4202	Supply Chain Logistics Management	Specialization	3	MAR 3023
MAR 4613	Marketing Research	Specialization	3	MAR 3023, MAR 3503, MAR 4202
MAR 4952	Capstone- Marketing Strategy	Specialization	3	MAR 3023, MAR 3503, MAR 4202

SPORTS MANAGEMENT SPECIALIZATION (CODE: OMBSSPMA)

Course	Course Title	Subject Area	Credits	Prerequisite(s)
SPM 3004	Introduction to Sports Management	Specialization	3	None
SPM 3024	Issues in Sports	Specialization	3	None
SPM 3104	Sports Facilities Management	Specialization	3	SPM 3004
SPM 3306	Sports Marketing	Specialization	3	SPM 3004
SPM 4505	Sports Finance	Specialization	3	ACG 3024, SPM 3004

NOTES:

- All prerequisite courses must be completed with a grade of "C" or higher.

- Successfully complete the Florida foreign language requirement; see "Foreign Language Requirement" in the Associate in Arts section. Foreign language taken at the college level **does not** satisfy the General Education or Technical Concentration credits.
- Pursuant to Section 1007.25, F.S., beginning with students initially entering a Florida College System institution or state university in the 2018-2019 school year and thereafter, each student must demonstrate competency in civic literacy.